

RESEARCH & DEVELOPMENT FOR OUR FUTURE



ANNUAL REPORT

2018

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ADDRESSES WORLDWIDE

- Production
- Sales and Service

EUROPE

NORTH AMERICA

ASIA



GERMANY

**Pfeiffer Vacuum
Technology AG**
Pfeiffer Vacuum GmbH
Berliner Straße 43
35614 Asslar
T +49 64 41 802 0
F +49 64 41 802 1202
info@pfeiffer-vacuum.de

**Pfeiffer Vacuum
Components
& Solutions GmbH**
Anna-Vandenhoeck-Ring 44
37081 Göttingen
T +49 551 99963 0
F +49 551 99963 10
info-cs@pfeiffer-vacuum.de

DREEBIT GmbH
Zur Wetterwarte 50, Haus 301
01109 Dresden
T +49 351 2127001 0
F +49 351 2127001 80
info@dreebit.com

BENELUX

Pfeiffer Vacuum Benelux B.V.
Newtonweg 11
4104 BK Culemborg
The Netherlands
T +31 345 478 400
F +31 345 531 076
office@pfeiffer-vacuum.nl

CHINA

**Pfeiffer Vacuum
(Shanghai) Co., Ltd.**
Unit B, 5th Floor,
Building 3# Youyou
Century Plaza
428 South Yanggao Road
200127 Shanghai
T +86 21 3393 3940
F +86 21 3393 3944
info@pfeiffer-vacuum.cn

FRANCE

Pfeiffer Vacuum SAS
BP N° 2069 – 98,
Avenue de Brogny
74009 Annecy CEDEX
T +33 4 50 65 77 77
F +33 4 50 65 77 89
info@pfeiffer-vacuum.fr

UNITED KINGDOM

Pfeiffer Vacuum Ltd.
16 Plover Close,
Interchange Park
Newport Pagnell, MK16 9PS
England
T +44 1908 500 600
F +44 1908 500 601
sales@pfeiffer-vacuum.co.uk

INDIA

**Pfeiffer Vacuum (India)
Private Ltd.**
25/5 Nicholson Road, Tarbund
Secunderabad 500 009
T +91 40 2775 0014
F +91 40 2775 7774
pvin@pfeiffer-vacuum.in

ITALY

Pfeiffer Vacuum Italia S.p.A.
Via Luigi Einaudi 21
20037 Paderno Dugnano (MI)
T +39 02 939905 1
F +39 02 939905 33
contact@pfeiffer-vacuum.it

MALAYSIA

**Pfeiffer Vacuum
Malaysia Sdn. Bhd.**
Lot 10, SMI Park Phase 2
Jalan Hi-Tech 4 Sambungan
09000 Kulim
Malaysia

AUSTRIA

**Pfeiffer Vacuum
Austria GmbH**
Diefenbachgasse 35
1150 Vienna
T +43 1 8941704
F +43 1 8941707
office@pfeiffer-vacuum.at

ROMANIA

Pfeiffer Vacuum Romania S.r.l.
Parc industrial Nervia
Str. Constructorilor nr. 38
407035 Apahida, jud. Cluj
T +40 372 649 614
F +40 372 649 601
info@pfeiffer-vacuum.ro

SWITZERLAND

**Pfeiffer Vacuum
(Schweiz) AG**
Förrlibuckstraße 30
8005 Zurich
T +41 44 444 2255
F +41 44 444 2266
info@pfeiffer-vacuum.ch

SINGAPORE

**Pfeiffer Vacuum Singapore
Pte. Ltd.**
49 Jalan Pemimpin
#01-01/04 APS Industrial
Building
Singapore 577203
T +65 6254 0828
F +65 6254 7018
info@pfeiffer-vacuum.sg

SCANDINAVIA

**Pfeiffer Vacuum
Scandinavia AB**
Johanneslundsvägen 3
19461 Upplands Väsby
Sweden
T +46 8 590 748 10
F +46 8 590 748 88
sales@pfeiffer-vacuum.se

REPUBLIC OF KOREA

Pfeiffer Vacuum Korea Ltd.
7F, Hyundai Green Food,
30, Munin-ro, Suji-gu,
Yongin-si,
Gyeonggi-Do, 16827
T +82 31 266 0741
F +82 31 266 0747
sales@pfeiffer-vacuum.co.kr

**Pfeiffer Vacuum Semi
Korea, Ltd.**
12F, 53, Metapolis-ro,
Hwasung-si, Gyeonggi-do 18454
T +82 31 8014 7200
F +82 31 8014 7227
sales@pfeiffer-vacuum.kr

TAIWAN

**Pfeiffer Vacuum Taiwan
Corporation Ltd.**
No. 169-9, Sec. 1,
Kang-Leh Road
Song-Lin Village,
Hsin-Feng 30444
Hsin-Chu County – Taiwan, R.O.C.
T +886 3 559 9230
F +886 3 559 9232
info@pfeiffer-vacuum.tw

USA

Pfeiffer Vacuum Inc.
24 Trafalgar Square
Nashua, NH 03063-1988
T +1 603 578 6500
F +1 603 578 6550
contact@pfeiffer-vacuum.com

Nor-Cal Products, Inc.
1967 South Oregon Street
Yreka, CA 96097
T +1 800 824-4166
F +1 530 842-9130
ncsales@n-c.com

Advanced Test Concepts, LLC
4037 Guion Lane
Indianapolis, IN 46268
T +1 317 328-8492
F +1 317 328-2686
atc@atcinc.net





FINANCIAL GLOSSARY

CASH AND CASH EQUIVALENTS

Indicates the cash and cash equivalents provided by the various capital flows and is the result of the cash flow accounting.

CASH FLOW FROM FINANCING ACTIVITIES

Indicates the balance of cash and cash equivalents provided to or used by a company in connection with transactions involving shareholders' equity or outside capital.

CASH FLOW FROM INVESTMENT ACTIVITIES

Indicates the balance of cash and cash equivalents that a company has invested or received in connection with the acquisition or sale of financial and tangible assets.

CASH FLOW FROM OPERATING ACTIVITIES

Indicates the change in cash and cash equivalents resulting from operative business during the period under review.

CORPORATE GOVERNANCE

The organizational structure and content of the way companies are managed and controlled.

DIVIDEND YIELD

Indicates the ratio between a dividend and a defined share trading price – typically the year-end trading price. The dividend yield expresses the magnitude of the effective yield of the capital invested in shares.

Calculation:

Dividend ÷ Trading Price x 100

EQUITY RATIO

Describes the relationship between shareholders' equity and total capital. The more shareholders' equity that is available to a company, the better its credit rating will typically be.

Calculation:

Shareholders' Equity ÷ Balance Sheet Total x 100

FREE FLOAT

The free float includes all shares that are not held by major shareholders; i. e. shares that can be acquired and traded by the general public. Under Deutsche Börse's definition, shares totaling over 5 percent of total equity or over 25 percent held by investment funds are not considered to be part of the free float.

GROSS MARGIN

Indicates the ratio between gross profit and net sales, enabling conclusions to be drawn regarding a company's production efficiency.

Calculation:

Gross Profit ÷ Net Sales x 100

GROSS PROFIT

The result of net sales less cost of sales.

Calculation: Net Sales – Cost of Sales

MARKET CAPITALIZATION

Indicates the current market value of a company's shareholders' equity on the stock exchange.

Calculation:

Number of Shares Outstanding x Trading Price

OPERATING PROFIT (EBIT)

Operating profit (earnings) before interest and taxes.

Calculation:

Net Income ± Financial Income / Expenses ± Income Taxes ± Gain / Loss from Investment

OPERATING PROFIT MARGIN (EBIT MARGIN)

The ratio between operating profit and net sales – the higher the ratio, the higher the profitability of operating activities.

Calculation:

Operating Profit (EBIT) ÷ Net Sales x 100

RESEARCH AND DEVELOPMENT EXPENSE RATIO

Is an expression of the relationship between the volume of research and development expenses and the volume of net income generated. Is thus considered to be an indicator of a company's willingness to invest in its own innovation activities.

Calculation:

R & D Expenses ÷ Net Income x 100

RETURN ON CAPITAL EMPLOYED (ROCE)

Ratio between operating profit and the total capital employed during a period.

Calculation:

EBIT ÷ (Net) Assets + Working Capital x 100

RETURN ON EQUITY

Provides information about the yield on the equity provided by shareholders.

Calculation:

Net Income ÷ Shareholders' Equity x 100

WORKING CAPITAL

A liquidity parameter that indicates the surplus of a company's assets that are capable of being liquidated short term (within one year) over its short-term liabilities.

Absolute calculation:

Current Assets – Short-Term Borrowed Capital;

Relative calculation:

Current Assets ÷ Short-Term Borrowed Capital x 100



FINANCIAL CALENDAR 2019

INVESTOR RELATIONS

Tuesday, May 7

Q1 2019 Financial Results

Thursday, May 23

Annual General Meeting

Tuesday, August 6

H1 2019 Financial Results

Tuesday, November 5

Q3 2019 Financial Results

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CONTACTS AND IMPRINT

Public Relations

Sabine Neubrand-Trylat
Berliner Straße 43
35614 Asslar
Germany
T +49 6441 802-1223
F +49 6441 802-1500
sabine.neubrand@pfeiffer-vacuum.de
group.pfeiffer-vacuum.com

Investor Relations

Dinah Reiss
Berliner Straße 43
35614 Asslar
Germany
T +49 6441 802-1346
F +49 6441 802-1365
dinah.reiss@pfeiffer-vacuum.de
group.pfeiffer-vacuum.com

Concept and content

Pfeiffer Vacuum Technology AG, Asslar, Germany

Photos

Maik Scharfscheer, Frankfurt am Main, Germany
adobe stock, Dublin, Ireland; getty images, Dublin, Ireland
Pfeiffer Vacuum Technology AG, Asslar, Germany

Graphic design and typesetting

wagneralliance Kommunikation GmbH, Offenbach am Main, Germany

This version of the Annual Report is a translation from the German version.
Only the German version is binding.

Published on March 28, 2019.



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↗ GROUP WEBSITE