Headquartered in Asslar, Germany, Pfeiffer Vacuum is one of the world’s leading providers of vacuum solutions. In addition to a full range of hybrid and magnetically levitated turbo pumps, the product portfolio comprises backing pumps, measurement and analysis devices, components as well as vacuum chambers and systems. Founded in 1890, Pfeiffer Vacuum is active throughout the world today. The company employs a workforce of some 3,200 people and has more than 20 subsidiaries.

We are looking for a

Sr. Sales Engineer(Industry) – Shanghai

Your responsibilities will include:

- Technical sales engineer and KAM for leak detection methods with tracer gas (helium) and flow measurement (ATC: micro-flow and mass extraction) Focus on ATC products business mainly also including Asslar and SAS products.
- Visiting customer along with the other sales engineers or alone for assigned key accounts all over Greater China. Focus on automotive and life science market. Pharma market knowledge would be a plus. Development of new and follow up existing customers. Acting as single point of contact for the KAM customers
- Create strong relationships with the production sites, developing a close interaction with the key departments and key persons, understanding the disciplines and organization. Supporting the internal Sales Admin & cooperation with service department. Can adapt to frequent business trip nature
- Finish all sales work including report on time. Able to explain other vacuum products, like pumps, valves, gauges, mass spectrometer which is used in those applications.

Requirements:

- Education: Bachelor Degree or above
- Good English skill in both writing and oral + strong communication skills. Passionate customer focused “can-do” attitude. Business-level English in writing, reading and oral is a must, high presentation skills and willingness to travel.
- Mechanical Engineering, Physical study, or Business Administration background.
- Able to use Excel & Word, PPT, etc software. .
- Able to follow and to perform well under stress and meet deadlines.
- Proven sales experience (5years +). Technical background combined with business administration degree. Vacuum technology knowledge and working in the business field is a plus.

We look forward to receiving your application!
Pfeiffer Vacuum（Shanghai）Co., Ltd – HR Dept.- Danny Yu
Danny.yu@pfeiffer-vacuum.cn

www.pfeiffer-vacuum.com